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                    UNITED STATES
        SECURITIES AND EXCHANGE COMMISSION
            WASHINGTON, D.C. 20549
                    FORM 8-K
                    CURRENT REPORT
            PURSUANT TO SECTION 13 OR 15(d) OF THE
            SECURITIES EXCHANGE ACT OF 1934
        Date of Report (Date of earliest event reported): August 2, 2006
                            GUESS?, INC.
        (Exact name of registrant as specified in its charter)
                            Delaware
            (State or other jurisdiction of incorporation)
        1-11893 95-3679695
    (Commission File Number) (IRS Employer Identification No.)
        1444 S. Alameda Street Los Angeles, California 90021
        (Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (213) 765-3100
    Not applicable
        (Former name or former address, if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to
simultaneously satisfy the filing obligation of the registrant under any of the
following provisions:
[ ] Written communications pursuant to Rule 425 under the Securities
    Act (17 CFR 230.425)
[ ] Soliciting material pursuant to Rule 14a-12 under the Exchange
        Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the
    Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the
    Exchange Act (17 CFR 240.13e-4(c))
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ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.
Guess?, Inc. issued a press release on August 2, 2006. The press release announced its financial results for the quarter ended July 1, 2006 . The press release is attached hereto as Exhibit 99.1.

The information in this Form $8-K$ is being furnished under Item 2.02 and shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liabilities of such section, nor shall such information be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.
(d) Exhibits.

The following exhibit is furnished herewith:
99.1 Press Release of Guess?, Inc. dated August 2, 2006 (financial results for the quarter ended July 1, 2006)

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, Guess?, Inc. has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: August 2, 2006 GUESS?, INC.
By: /s/ Maurice Marciano
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Maurice Marciano
Co-Chairman of the Board, Co-Chief Executive Officer and Director

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EXHIBIT INDEX

| EXHIBIT NO. | DESCRIPTION |
| :---: | :---: |
| 99.1 | Press Release of Guess?, Inc. dated August 2, 2006 (financial results for the quarter ended July 1, 2006) |



## SECOND QUARTER HIGHLIGHTS

- All segments delivered revenue growth and improved operating margin
- Revenues increased $30 \%$ to $\$ 231.0$ million; comparable store sales up $17.4 \%$
- Gross margin increased 270 basis points and SG\&A expense rate decreased 240 basis points
- Operating margin improved 510 basis points to $9.5 \%$
- Net earnings grew $230 \%$ to $\$ 13.7$ million


## SIX MONTHS HIGHLIGHTS

- Revenues grew $24 \%$ to $\$ 490.0$ million; comparable store sales up $15.8 \%$
- Operating margin improved 400 basis points to $9.8 \%$
- Net earnings increased 136\% to \$29.1 million

Los Angeles, CA, August 2, 2006 - Guess?, Inc. (NYSE:GES) today reported financial results for the second quarter ended July 1, 2006.

SECOND QUARTER RESULTS

For the second quarter ended July 1, 2006, the Company reported that net earnings increased by $230 \%$ to $\$ 13.7$ million compared to net earnings of $\$ 4.2$ million for the quarter ended July 2, 2005. Diluted earnings per share increased $233.3 \%$ to $\$ 0.30$ per share in the current quarter versus $\$ 0.09$ per share in the second quarter last year.

Paul Marciano, Co-Chairman and Co-CEO, commented, "We are very pleased with our financial performance this quarter. We exceeded revenue and earnings targets in all our businesses, and delivered record revenues and earnings for the period. Our revenue growth was driven by a very positive customer response to our product assortment and mix, improved execution within our North American retail and wholesale divisions, and the continued success of our European and licensing businesses. This performance underscores the global opportunities we have to continue to seek out new markets and to grow the Guess? brand internationally.

Mr. Marciano continued, "Our improved operating margin performance during the period highlights management's focus on the bottom line. We were able to increase gross margins and leverage SG\&A expenses considerably. As we entered the back-to-school selling season, our inventories were very clean and the initial sell throughs for seasonal product have been very encouraging, as demonstrated by our July same store sales increase of $10.7 \%$. While we remain cautious regarding consumer spending and customer traffic, we are confident about our business growth in Europe and licensing expansion in all categories."

Total net revenue for the second quarter of 2006 increased $29.6 \%$ to $\$ 231.0$ million from $\$ 178.2$ million in the second quarter of 2005 . The Company's retail stores in the U.S. and Canada generated revenue of $\$ 163.9$ million in the 2006 second quarter, a $23.4 \%$ increase from $\$ 132.9$ million, as reported in the prior year period. Comparable store sales increased $17.4 \%$ during the second quarter of 2006 versus the prior year period. Net revenue from the Company's wholesale segment increased $18.2 \%$ to $\$ 30.8$ million in the second quarter of 2006 from $\$ 26.1$ million in the prior year period. Net revenue from the Company's European operations segment increased $130.1 \%$ to $\$ 22.8$ million in the second quarter of 2006, compared to $\$ 9.9$ million in the prior year period. Licensing segment net revenue increased $44.1 \%$ to $\$ 13.4$ million in the second quarter of 2006 from $\$ 9.3$ million in the prior year period. The Company operated 320 retail stores in the U.S. and Canada at second quarter-end 2006 versus 301 stores a year earlier.

Operating margin in the second quarter improved 510 basis points to $9.5 \%$, compared to the prior year's quarter. This margin expansion was driven by a gross margin increase of 270 basis points to $40.0 \%$, coupled with an SG\&A expense rate reduction of 240 basis points to $30.5 \%$ in the period.

SIX MONTHS RESULTS
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For the six months ended July 1, 2006, the Company reported that net earnings increased $136.3 \%$ to $\$ 29.1$ million compared to net earnings of $\$ 12.3$ million for the six months ended July 2, 2005. Diluted earnings per share increased $128.6 \%$ to $\$ 0.64$ per share in the current six-month period versus $\$ 0.28$ per share in the comparable period last year. The six months ended July 1, 2006 had 182 days compared to 183 days in the six months ended July 2, 2005.

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Total net revenue increased $24.4 \%$ to $\$ 490.0$ million in the 2006 six-month period from $\$ 393.8$ million in the prior year period. The Company's retail stores in the U.S. and Canada generated revenue of $\$ 302.9$ million for the first six months of 2006, an increase of $21.5 \%$ from $\$ 249.4$ million for the prior year period. Comparable store sales increased $15.8 \%$ during the first six months of 2006 . Net revenue from the Company's wholesale segment in the first six months of 2006 increased $7.8 \%$ to $\$ 61.6$ million from $\$ 57.1$ million in the first six months of 2005. Net revenue from the Company's European operations segment increased $47.3 \%$ to $\$ 98.0$ million in the first six months of 2006 , compared to $\$ 66.6$ million in the prior year period. Licensing segment net revenue was $\$ 27.5$ million in the first six months of 2006 , a $32.5 \%$ increase from $\$ 20.7$ million for the same prior year period.

Operating margin for the first six months of 2006 improved 400 basis points to $9.8 \%$, compared to the prior year's period. This margin expansion was driven by a gross margin increase of 220 basis points to $40.0 \%$ and better $S G \& A$ expense leverage, with a rate decrease of 180 basis points to $30.2 \%$ in the period.

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JULY 2006 RETAIL SALES AND OUTLOOK UPDATE
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The Company also reported retail sales for its stores in the U.S. and Canada for fiscal July 2006. Total July retail sales for the month ended July 29, 2006 were $\$ 52.7$ million, an increase of $16.3 \%$ from sales of $\$ 45.3$ million for the month ended July 30, 2005. Comparable store sales for July 2006 increased 10.7\% compared to July 2005.

The Company now expects overall revenues for the third quarter to increase slightly more than $20 \%$ which represents an increase from its previous guidance for the period. This increase is primarily driven by the forecasted business for the Company's European and wholesale segments for the third quarter. The net impact of the change in guidance should result in a net earnings improvement over previous guidance for the third quarter in the range of $\$ 1.5$ million to $\$ 2.0$ million, or $\$ 0.03$ to $\$ 0.04$ per share.

The Company will hold a conference call at 4:30 pm (ET) on August 2, 2006 to discuss the news announced in this press release. A live webcast of the conference call will be accessible at www.guess.com via the "Investor's Info" link from the "Guess?, Inc." section of the site. The webcast will be archived on the website for 30 days.

Guess?, Inc designs, markets, distributes and licenses a lifestyle collection of contemporary apparel, accessories and related consumer products. At July 1, 2006, the Company operated 320 retail stores in the United States and Canada. The Company also distributes its products through better department and specialty stores around the world. For more information about the Company, please visit www.guess.com.

Except for historical information contained herein, certain matters discussed in this press release, including statements concerning the Company's future prospects and guidance for the third quarter of 2006 , are forward-looking statements that are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are only expectations, and involve known and unknown risks and uncertainties, which may cause actual results in future periods to differ materially from what is currently anticipated. Factors which may cause actual results in future periods to differ materially from current expectations include, among other things, our ability to anticipate consumer preferences, effectively operate our retail stores, effectively manage inventories, successfully execute our strategies, including our supply chain and international growth strategies, and general economic conditions and consumer confidence. In addition to these factors, the economic and other factors identified in the Company's most recent annual report on Form $10-\mathrm{K}$ and other filings with the Securities and Exchange Commission, including but not limited to the risk factors discussed therein, could cause actual results to differ materially from current expectations.

GUESS?, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(dollars in thousands, except per share data)

|  | three months ended |  |  |  |  |  | SIX Monthe ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { July 1, } \\ & 2006 \end{aligned}$ |  |  | $\begin{aligned} & \text { July } 2 \text {, } \\ & 2005 \end{aligned}$ |  |  | $\begin{gathered} \text { July } 1, \\ 2006 \end{gathered}$ |  |  | $\begin{aligned} & \text { July } 2 \text {, } \\ & 2005 \end{aligned}$ |  |  |
|  |  | \$ | \% |  | \$ | \% |  | \$ | \% |  | \$ | \% |
| Net revenue |  |  |  |  |  |  |  |  |  |  |  |  |
| Product sales |  | 217,601 | 94.2\% | \$ | 168,913 | 94.8\% | \$ | 462,544 | 94.4\% | \$ | 373,107 | 94.7\% |
| Net royalties |  | 13,436 | 5.8\% |  | 9,322 | 5.2\% |  | 27,471 | $5.6 \%$ |  | 20,736 | 5.3\% |
|  |  | 231,037 | 100.0\% |  | 178,235 | 100.0\% |  | 490,015 | 100.0\% |  | 393,843 | 100.0\% |
| Cost of product sales |  | 138,584 | 60.0\% |  | 111,757 | 62.78 |  | 293,930 | 60.0\% |  | 245,142 | 62.28 |
| Gross profit |  | 92,453 | 40.0\% |  | 66,478 | 37.38 |  | 196,085 | 40.0\% |  | 148,701 | $37.8 \%$ |
| Selling, general and administrative expenses |  | 70,595 | 30.5\% |  | 58,717 | 32.9\% |  | 148,218 | 30.2\% |  | 125,786 | 32.0\% |
| Earnings from operations |  | 21,858 | 9.5\% |  | 7,761 | 4.4\% |  | 47,867 | 9.8\% |  | 22,915 | $5.8 \%$ |
| Other (income) expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest expense |  | 1,627 | 0.7\% |  | 1,508 | $0.8 \%$ |  | 3,271 | 0.78 |  | 3,262 | $0.8 \%$ |
| Interest income |  | $(1,411)$ | (0.6) \% |  | (458) | (0.2) \% |  | $(2,621)$ | (0.5) $\%$ |  | (893) | (0.2) 8 |
| other, net |  | $(1,172)$ | (0.5) \% |  | --- | - |  | $(1,172)$ | (0.2) \% |  | --- | --- |
| Earnings before income taxes |  | 22,814 | 9.9\% |  | 6,711 | 3.8\% |  | 48,389 | 9.8\% |  | 20,546 | 5.2\% |
| Income taxes |  | 9,080 | $4.0 \%$ |  | 2,547 | 1.5\% |  | 19,259 | 3.9\% |  | 8,219 | 2.1\% |
| Net earnings | \$ | 13,734 | 5.9\% | \$ | 4,164 | 2.3\% | \$ | 29,130 | 5.9\% |  | 12,327 | 3.1\% |
| Net earnings per share: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.30 |  | \$ | 0.09 |  | \$ | 0.65 |  | \$ | 0.28 |  |
| Diluted | \$ | 0.30 |  | \$ | 0.09 |  | \$ | 0.64 |  | \$ | 0.28 |  |
| Weighted number of shares outstanding: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic |  | 45,242 |  |  | 44,238 |  |  | 45,105 |  |  | 44,219 |  |
| Diluted |  | 45,933 |  |  | 44,703 |  |  | 45,838 |  |  | 44,677 |  |

GUESS?, INC. AND SUBSIDIARIES
CONSOLIDATED SEGMENT DATA
(in thousands)


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GUESS?, INC. AND SUBSIDIARIES
SELECTED CONDENSED CONSOLIDATED BALANCE SHEET DATA
(in thousands)

|  | $\begin{aligned} & \text { JULY 1, } \\ & 2006 \end{aligned}$ |  | $\begin{gathered} \text { DECEMBER 31, } \\ 2005 \end{gathered}$ |  | JULY 2,$2005$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 197,346 | \$ | 171,549 | \$ | 88,273 |
| Receivables, net |  | 75,782 |  | 81,762 |  | 74,399 |
| Inventories, net |  | 127,425 |  | 122,037 |  | 113,206 |
| Other current assets |  | 33,323 |  | 32,670 |  | 26,307 |
| Property and equipment, net |  | 158,675 |  | 144,007 |  | 121,430 |
| Other assets |  | 105,561 |  | 81,349 |  | 61,710 |
| Total Assets | \$ | 698,112 | \$ | 633,374 | \$ | 485,325 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |  |  |
| Current installments of notes payable, long-term debt and capital lease | \$ | 27,085 | \$ | 35,051 | \$ | 37,015 |
| Other current liabilities |  | 198,025 |  | 182,175 |  | 122,659 |
| Notes payable, long-term debt and capital lease, excluding current installments |  | 48,154 |  | 53,199 |  | 50,848 |
| Other long-term liabilities |  | 88,351 |  | 74,656 |  | 43,938 |
| Stockholders' equity |  | 336,497 |  | 288,293 |  | 230,865 |
| Total Liabilities and Stockholders' Equity | \$ | 698,112 | \$ | 633,374 | \$ | 485,325 |

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GUESS?, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED CASH FLOW DATA
(in thousands)

| SIX MONTHS ENDED |  |
| :---: | :---: |
| ----------------------------- |  |
| JULY 1, | JULY 2, |
| 2006 | 2005 |
| ------------------------------ |  |


| Net cash provided by operating activities | \$ | 63,272 | \$ | 24,419 |
| :---: | :---: | :---: | :---: | :---: |
| Net cash used in investing activities |  | $(32,004)$ |  | $(41,389)$ |
| Net cash used in financing activities |  | $(6,490)$ |  | (334) |
| Effect of exchange rates on cash |  | 1,019 |  | (426) |
| Net decrease in cash and cash equivalents |  | 25,797 |  | $(17,730)$ |
| Cash and cash equivalents at the beginning of the year |  | 171,549 |  | 106,003 |
| Cash and cash equivalents at the end of the period | \$ | 197,346 | \$ | 88,273 |
| SUPPLEMENTAL INFORMATION: |  |  |  |  |
| Depreciation and amortization | \$ | 17,580 | \$ | 16,985 |
| Rent |  | 40,646 |  | 34,433 |

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GUESS?, INC. AND SUBSIDIARIES
RETAIL STORE DATA
U.S. AND CANADA

| Number of stores at the beginning of the year | 315 | 287 |
| :--- | ---: | ---: |
| Store openings | 15 | $(10)$ |

